



Umbria Village Residential  
Housing Project



## BENCARDINO'S LATEST DIRT

A Quarterly Publication of Bencardino Excavating, Inc.

www.bencardino.com

WINTER 2012/2013

# Digging Up Our Roots

With our 25th anniversary year upon us, we wanted to take a look back at where we've been and how we've gotten to where we are today...

Did you know that one of Bencardino Excavating's first big jobs was for Campbell's Soup in Camden? We put in the chilled water and steam piping trench that interconnected multiple buildings at Campbell's Soup which allowed us to buy our first track hoe excavator.

<Company Name>  
<First Name> <Last Name>  
<Address 1>  
<City> <State> <Zip Code>



1423 Wells Drive | Bensalem, PA 19020



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## HAPPY 25TH ANNIVERSARY!

This year Bencardino Excavating is celebrating 25 years in business. Instead of our typical employee profile, we took some time to talk to a few longtime crew members and asked them several questions about their time with the company and what their thoughts are for our future.

Joe DiGirolamo IV. and John Johnson have been with us for 17 and 15 years, respectively. Joe started out working in the shop maintaining mechanical equipment and now is a road supervisor. John was hired as a laborer, but shortly thereafter became a foreman - he continues in that role today.

When asked how they have seen the company change from the time they started with Bencardino Excavating to the present, Joe answered, "When I was hired, there were only a few pieces of equipment and today it is hard to keep track." In fact, when the company was founded, there was only one backhoe and now there are 15. John talked about how he has seen the company continue to come together as the years have passed. He also spoke about Lou and his consistency in looking after everyone and being fair through difficult times – while remaining a hard worker and making sure to instill this in all the new hires. Echoing John's thoughts, Joe shared that one of the things that has remained the same with the company is Lou's positive

attitude. He agrees that Lou is a great guy to work for and always pushes the crew to do their best.

The men also discussed what they have come to appreciate during their time working at Bencardino Excavating. Joe enjoys the variety and challenges that every day and each job bring. John credits the company as the reason why he keeps coming back. He has respect for Bencardino Excavating and its culture – where everyone is part of the bigger team.

When asked about their favorite memories or jobs along the way, John talked about the first phase of work at Parx Casino and how he enjoyed working on a large, high-paced job involving several quality crew members and with Project Manager Steve Borusiewicz running a tight ship. Joe couldn't put his finger on taking a liking to one job over another, but did mention being proud that now, as road supervisor, Lou has trusted him with many of the projects that Lou himself, previously managed.

What's the future for Bencardino Excavating? Both men agreed that the company is still growing. They see Lou's approach and the overall attitude at Bencardino Excavating remaining the same, which will help keep the company in good shape for the years to come.



# HOME DIRT



We recently purchased a Komatsu WA250 wheel loader for our pipe crew. It's a versatile, mid-size machine that allows for the removal of the bucket without the operator getting out of the cab. The machine takes on the job of two separate machines, so we'll be saving money, time and some labor with the features it provides.

## birthdays

Happy Birthday to these employees!

December 29	Ronald Krajewski, Sr.
January 15	Linda Frye
February 4	Stephen Borusiewicz
February 19	Kerry Etchberger
February 28	Christian Harris

# THESE JUST IN...

**Umbria Village Residential Housing Project – Manayunk, Pa.**  
**Client:** J.G. Petrucci Company, Inc. / Iron Hill Construction Management  
**Project Manager:** Steve Borusiewicz  
**Foreman:** John Johnson  
Bencardino Excavating was hired by J.G. Petrucci Company to handle a full site package at the Philadelphia condominium jobsite including a site clearing and grading, curbs, paving and all foundations.

**Williams Way Senior Housing Project – Philadelphia**  
**Client:** Domus  
**Project Manager:** Tom Haenn  
**Foreman:** Ron Krajewski, Jr. / Ray Mancini  
Bencardino Excavating was brought on board to handle demolition and excavation site work at the senior housing center which includes undercutting the existing material, installing sanitary storm and water for the building and all of the foundation excavation.

**Graterford Prison – Graterford, Pa.**  
**Client:** A.T. Chadwick Co., Inc.  
**Project Manager:** Tom Haenn  
**Foreman:** Greg Davis  
Hired by A.T. Chadwick Co., the Bencardino Excavating crew will perform all the underground excavation and will install sanitary storm water for the prison.

**Tullytown Tank Farm – Fairless Hills, Pa.**  
**Client:** Kinder Morgan  
**Project Manager:** Dave Fink  
**Foreman:** Lou Biskup  
Bencardino Excavating is handling a second phase of work on the Tullytown Tank Farm. The crew will perform excavation work for the fertilizer domes at the farm as well as new foundations, undercutting and final blacktop paving.

**Drexel LeBow College of Business – Philadelphia**  
**Client:** Herman Goldner Co., Inc.  
**Project Manager:** Lou Bencardino  
**Foreman:** Chris Cannon  
Bencardino Excavating was hired by Herman Goldner Co. to manage the steam and chilled hydro systems and water excavation at the Drexel LeBow College of Business work site.

# A NOTE FROM LOU BENCARDINO



2013 is a big year for Bencardino Excavating – celebrating our 25th anniversary. It's been a long road with many challenges to overcome through the years, but it's also been exciting and sometimes...even fun.

We started this company at my mom's house back in 1988. The first piece of equipment the company bought was a Case 580 backhoe. Back then, they cost \$41K to purchase new, so that was a huge investment made to the business at the time, but a good one. It wasn't an ideal time to start a business as the country was going through a recession and the construction industry was especially slow, however, we were determined to see every job through to completion no matter what – just like we do today at Bencardino Excavating.

In 1995, we built our first shop on just a couple of acres. It was a place to keep machinery and had a little office, but nothing fancy. In the meantime, we put an addition on mom's house and worked out of there in a make-shift office until 2000 when the company purchased the acreage next to the shop and built our office which still stands today.

Now we have a small complex here in Bensalem along with about 50 full-time employees, some of whom have been with us since those first few years and others who have joined along the way – and without all of them, Bencardino Excavating would not be thriving.

We are proud of this company along with what we've built. We are also very thankful for all the support that we've gotten along the way.

With thanks,  
Lou Bencardino  
Owner, Bencardino Excavating



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