



Parx Casino



BENCARDINO'S LATEST DIRT

A Quarterly Publication of Bencardino Excavating, Inc. www.bencardino.com

SUMMER 2012

overheard

what our clients are saying about us.

"I worked with the Bencardino Excavating crew when they were excavating near the horse stables at the Parx Casino. With 1,500 horses to deal with and respect, the job could have been a challenge, but the crew was very accommodating. We coordinated the moving of equipment and operating times successfully. I look forward to working with the Bencardino Excavating crew again soon."

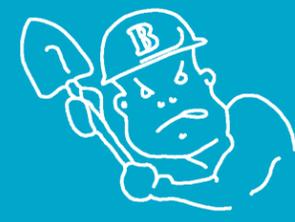
Roy Smith, Director of Racing Services
Parx Casino

<Company Name>
<First Name> <Last Name>
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<City> <State> <Zip Code>



1423 Wells Drive | Bensalem, PA 19020

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EMPLOYEE PROFILE: Kerry Etchberger

In this issue of our newsletter, Bencardino Excavating highlights one outstanding employee who has shown commitment and dedication to the company.

The summer is a busy time for Bencardino Excavating, but this season so far has been a particularly wet one due to many rain and thunderstorms frequently passing through the area. "Everyone does what they can when it comes to the weather," Kerry Etchberger says. Depending on the project and the work that needs to be done, the crew will pull together and push forward despite grizzly weather conditions.

Most of you know Kerry as an operator with Bencardino Excavating for the last three years. He considers the best part of the job, "working with the guys." Collaborating with the crew is certainly a perk of the trade and he appreciates how everyone keeps busy on each jobsite and that there is never a dull moment.

Kerry, a life-long resident of Bethel, Pa., doesn't mind his 90-minute commute down the Pennsylvania Turnpike because he looks forward to working on a different project almost every day.

No two days are ever the same for Kerry. He's skilled in operating various machines and helps out where needed. Whether it's a bulldozer, a loader, an excavator or a backhoe, you can find Kerry expertly maneuvering any one of these pieces of



equipment. A recent project that he's been working on was at the Parx Casino in Bensalem, Pa.

Many of you may not know Kerry outside of the job. He is a down-to-earth, family man who loves spending time with his two daughters while sharing his affinity for the outdoors. He and his kids frequently go fishing on his bass boat at Lake Blue Marsh near Reading, Pa. or camping at spots like Yogi Bear Water Park near Lancaster, Pa. Kerry very much looks forward to their next trip.

HOME DIRT

With the summer upon us, Bencardino Excavating has lots of announcements to share.

- We want to extend a warm welcome to Ray Mancini, a new foreman with Bencardino Excavating!
- Chris Cannon is the newest member of our Safety Committee. He joins the ranks of Marc McKinley, Ron Krajewski Sr., Lou Biskup and Kim Pierson.
- Jim Evans is in training on our GPS system and will serve as our lead contact.
- The following employees participated in a recent first-aid and CPR training: Lou Biskup, Chris Cannon, Greg Davis, Joe DiGirolamo, John Jennings, John Johnson, Ron Krajewski, Jr., Ray Mancini, Marc McKinley, Andy Paine, Mike Staffieri and Chuck Woelk.
- The company has also acquired a new Case Skid Steer Loader SR150.

birthdays

Happy Birthday to these employees!

June 5	Gregory Davis
June 11	John Johnson
June 12	Richard Keller
June 14	Santiago Macareno
June 15	David McIlwain
August 2	Richard Welk
August 5	Ronald Krajewski, Jr.
August 23	Daniel Keffer

THESE JUST IN...

Tioga Marine Terminal – Northeast Philadelphia

Client: Eagle Eye Electric Inc.

Project Manager: Lou Bencardino

Foreman: TBD

Bencardino Excavating was hired to install new electrical conduits for crane controls at the Tioga Marine Terminal in Northeast Philadelphia. The Terminal is part of the Philadelphia Regional Port Authority and uses gantry cranes and mobile harbor cranes to handle containerized and breakbulk cargoes for the area.

Family Court Update – Philadelphia

Client: A.T. Chadwick Company, Inc.

Project Manager: Lou Bencardino

Foreman: Chris Cannon

The Bencardino Excavating crew is in the process of excavating around a 40-foot-deep hole at 15th and Arch Streets in Philadelphia. The project for the Family Court of Philadelphia includes underground work, plumbing, foundational drainage and finalization of the underslab.

Gwynedd-Mercy College – Gwynedd Valley, Pa.

Client: TN Ward Company

Project Manager: Steve Borusiewicz

Foremen: Ray Mancini

Bencardino Excavating is assisting with the excavation needs for a new academic building at Gwynedd-Mercy College. First, sub-contractor Rock Work, Inc. handled the drilling and blasting of rock in the ground. With this step handled, the crew will perform the bulk of the excavation for the basement and also install storm, sanitary and water as well as a new roadway and paving lots.

Temple University Pod Distribution Project – Philadelphia

Client: Carr & Duff, Inc.

Project Manager: Joe DiGirolamo

Foreman: TBD

Bencardino Excavating is completing the excavation, concrete casing and the backfill for the new duct banks in the electrical sub-station for the pod distribution project at Temple University.

Lockheed Martin – Moorestown, N.J.

Client: Irwin & Leighton

Project Manager: Tom Haenn

Foreman: Lou Biskup

The Bencardino crew will perform cuts and fills, storm, sanitary and water installation; as well as final paving on the Aegis Assure Naval Radar Building at Lockheed Martin.

Parx Casino – Bensalem, Pa.

Client: Parx Casino

Project Manager: Steve Borusiewicz

Foreman: John Johnson

Bencardino Excavating continues its long-standing relationship with Parx Casino by revamping the parking lots. The crew will be milling and paving, then reconfiguring curbs and drive aisles at the Bensalem, Pa. casino.

A NOTE FROM LOU BENCARDINO

As many of us know, the summer is our busiest season and we're off to a great start this year, despite the unexpected rainy conditions. We've been staying on track thanks to great supervisors, project managers, foremen, operators and laborers that are always planning to minimize damage and disruption that rain can cause on the jobsite. It's because of this planning that we are able to complete so many of our jobs on time.

We also have a great Safety Committee that ensures that we all stay informed and secure on the job. I wanted to share some important things to remember when we're out working on a jobsite and the weather takes a turn for the worse:

- Remember to wear high visibility, waterproof protective gear including jackets, pants, helmets and safety shoes/boots with anti-slip soles.
- Recognize weather-related hazards on the jobsite and work accordingly.
- Ensure good drainage at construction sites.
- Use appropriate warning signs and cones near excavated areas and incomplete structures.
- Follow strict safety measures.

Many guys on our crew have years of experience in the excavation and construction industries so these points may seem redundant; however, it's always important to make safety a top priority. And, as you all know, our Safety Committee is doing just that – by planning continuous workshops and trainings to ensure that all Bencardino employees stay out of harm's way on the project site.

I'm proud of all of our employees at Bencardino Excavating. You guys continually find a way to push forward while staying safe and getting the job done.

With thanks,
Lou Bencardino
Owner, Bencardino Excavating



Gwynedd-Mercy College