



# BENCARDINO'S LATEST DIRT

A Quarterly Publication of Bencardino Excavating, Inc.

[www.bencardino.com](http://www.bencardino.com)

SPRING/SUMMER 2013

## CELEBRATING 25 YEARS IN BUSINESS!

**B**encardino Excavating continues to celebrate 25 years in business and with that we decided to speak with some of our longtime employees like Dave McIlwain about his stretch with the company and what his thoughts are for our future.

Dave has been with the company for close to 22 years and recalls the early days of Bencardino Excavating. He was a dump truck driver when he started. Today he drives both the tri-axel dump truck and the lowboy.

“I was the first employee Lou hired. It was me, Lou, a backhoe and a dump truck,” said Dave. “Lou hired me to drive the dump truck and it was nice working just him and me.”

Those days were tough – it was feast or famine, but according to Dave, Lou always kept him working. And since, Lou has always tried his best to keep the crew working. “He’s always taken care of us, despite tough times,” said Dave. “A lot of guys in the construction business aren’t able to do that for their employees. Lou understands we all have bills to pay.”

Asking Dave how he’s seen the company change over the years he said, “We started out working out of a metal container and today we have nice shop, a great office and there are a lot of people who work here now. Everybody has each other’s back.”

Taking a moment to reflect on what it is about Bencardino Excavating that keep him and others coming back and staying so long, Dave said it’s about the adventure. He added that unlike a lot of other people who get up in the morning dreading their jobs, he wakes up in the morning thinking about the job as an adventure. He never knows where he’ll be for the day and finds that’s what really keeps the job interesting. “I also like to look back at the finished product,” said Dave. “The buildings we put up, knowing how much you put into it every day to make it all come together.”

Dave looks forward to the next 25 years at Bencardino Excavating, working for Lou – and being surrounded by a core group of loyal coworkers.



# HOME DIRT

Bencardino Excavating recently purchased a Komatsu PC138 that will help to maneuver in the tight spots when working in the city or where space is at a premium. Not only does it assist in cramped quarters, but it helps to manage safety concerns that come with limited space in urban areas and on roadways. The company has also purchased two new foreman trucks for the crew; both Ford F350 models painted Bencardino blue.

## birthdays

Happy Birthday to these employees!

March 2	John Jennings
March 3	Mark McKinley
March 8	Raymond Mancini
April 7	Albert Gramlick
April 20	Joseph Hathaway
May 8	Christopher Cannon
May 19	James Evans
June 5	Gregory Davis
June 11	John Johnson
June 12	Richard Keller
June 14	Santiago Macareno
June 15	David McIlwain
July 28	John Brady
August 2	Richard Welk
August 4	Kim Pierson
August 5	Ronald Krawjewski, Jr.
August 23	Daniel Keffer

# THESE JUST IN...

## Sysco Philadelphia, LLC – Philadelphia

**Client:** Turner Construction Company

**Project Manager:** Steve Borusiewicz

**Foreman:** Ron Krajewski

Bencardino Excavating was hired by Turner Construction Company to handle excavation of a new storm system and parking lot construction for Sysco Philadelphia. This also includes the installation of a foundation pad for an addition being built at the food distributor's South Philadelphia warehouse.

## Amtrak Hamilton Substation – Hamilton, N.J.

**Client:** Vanalt Electrical Construction

**Project Manager:** Tom Haenn

**Foreman:** Greg Davis and Chuck Woelk

Hired by Vanalt Electrical Construction of Lansdowne, Pa., Bencardino Excavating will manage excavation work at Amtrak's Hamilton Substation in Hamilton, N.J. As part of the project, the crew will handle all concrete work for building foundations for the new substation.

## Merck -70 Degrees Freezer 69D Building – West Point, Pa.

**Client:** Integrated Project Services (IPS)

**Project Manager:** Tom Haenn

**Foreman:** Ron Krajewski, Jr.

Bencardino Excavating was brought on board by IPS to manage excavation for a sanitary upgrade and new addition to Merck's 69D building at its West Point, Pa. site.

## Northern Children's Services' Merrick Hall – Philadelphia

**Client:** T.N. Ward Company

**Project Manager:** Tom Haenn

**Foreman:** To be determined

Partnering with T.N. Ward Company, Bencardino Excavating will execute excavation work for Philadelphia nonprofit Northern Children's Services. The crew will handle storm and sanitary upgrades for the organization's Merrick Hall addition and renovation project.

# A NOTE FROM LOU BENCARDINO



We are officially well-into our 25th anniversary year at Bencardino Excavating. When I think of all that it takes, to keep this company going, I can't help but to think of our dedicated office staff who keep us going day-in and day-out behind the scenes – handling the operations of our business.

I wanted to take a moment to acknowledge and thank our devoted office staff from Kim Pierson and Linda Frye to Dolores Slabicki and my mom, Pat. Kim and Linda have both been with us for approximately 12 years. As the receptionist, Kim is the first person you see at the front door or hear over the phone. Among her many duties, Kim manages much of the permit paperwork, purchase orders and processing of estimates. Linda primarily handles all of our billing along with a multitude of other office duties including operating our fueling systems. Dolores, who has been with us since 2010, works with Pat managing all of the company's payables – along with any other duties that need to be tackled such as various certifications for PennDOT, making sure our insurance policies are being followed and are up to date and managing our GPS equipment. My mom has been the backbone and driving force behind our office staff since we first started back in 1988.



Sysco Philadelphia

I genuinely feel that without the support of our office staff, we wouldn't be able to take on the volume of projects that we do – and be the company that we are today. The ladies in the office handle the time-consuming and what feels like never-ending paperwork that no one wants to deal with – and they make it look easy.

Outside of our office staff, our dedicated group of project managers, foreman, estimators, mechanics and crew of laborers keep us going in the field. Bencardino Excavating has such a great team, both on the job sites and behind the scenes, that I'm certain we wouldn't be celebrating the company's 25th anniversary if it weren't for everyone's contributions. I am proud to have led such a wonderful company of loyal and devoted people for the past 25 years, and I look forward to what the future has in store for Bencardino Excavating.

With many thanks,  
Lou Bencardino  
Owner, Bencardino Excavating



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## Digging Up Our Roots

After 22-plus years, Mickey Staffieri has retired from Bencardino Excavating. Please join all of us at Bencardino Excavating in taking a moment to wish our longtime employee, co-worker and friend good luck in the next chapter of his life. Mickey started with the company as our first operator. He was never late; in fact he was always early to the job site, knowledgeable, trustworthy and an overall great asset to the company. He played an integral role in helping to grow our company from just a handful of employees to the established crew that we have now – giving it his best each and every day. We wish you a great time during your retirement, Mickey – and hope you come back to visit us once in a while!

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