



# BENCARDINO'S LATEST DIRT

FALL 2011

A Quarterly Publication of Bencardino Excavating, Inc.

[www.bencardino.com](http://www.bencardino.com)

## EMPLOYEE PROFILE: Dan Keefer

*In this issue of our newsletter, Bencardino Excavating highlights one outstanding employee who has shown commitment and dedication to the company.*

**D**an Keefer has been with Bencardino Excavating for about five years now. His job as an operator allows him to work with various pieces of heavy machinery and equipment that the Bencardino Excavating crew utilizes on a daily basis. With his specialized skills, the company can use him on a range of projects. Currently, Dan can be found working on the Parx Casino expansion project site.

“The guys at Bencardino Excavating are all good people – very hard working,” said Dan. “We all pull together to get the job done each and every day – rain or shine.”

Outside of work, Dan is a loving father who enjoys spending time with his seven-year-old daughter and is a true outdoorsman. He loves to hunt, fish and share his love of nature with his friends and especially his daughter. Dan’s daughter has recently become interested in learning how to shoot a BB gun. He sets up the targets, usually soup cans or recyclables, and she learns how to aim and shoot, while the playful family Basset Hound looks on. Other favorite pastimes that the family enjoys together are exploring Lake Nockamixon by boat, and practicing soccer and softball.

A native of Harleysville, Pa., Dan now resides in the Green Lane area. While talking about

some of Dan’s favorite vacation trips, he reminisced about his favorite spots in Costa Rica and Florida. He has fond memories of traveling to Central America where, on multiple occasions, he visited a friend with a boat and fished for marlin and tuna. The biggest marlin he caught down there was 3 to 4 hundred pounds! While in Florida, Dan caught an Atlantic Blue Shark that is now proudly mounted on his trophy wall at home.



# HOME DIRT

Bencardino Excavating recently purchased a Core Cut6500 walk-behind concrete saw, as well as the accompanying trailer, water tank, blades, hoses and other accessories. The new piece of equipment will help employees who are working in the field to cut utility trenches and blacktop.

## birthdays

Happy Birthday to these employees!

September 2	Robert Wagner
September 18	Bryan Homsher
September 28	Mark Fendell
October 30	Tom Spenillo
November 12	Thomas Haenn
November 13	Michael Pape
November 23	Louis Biskup
November 27	Joseph DiGirolamo, IV
November 28	David Fink



Mill Creek Sewer Replacement

# THESE JUST IN...

**We have many projects underway.**  
Here are a few recent ones...

## Institute for Advanced Study – Princeton, N.J.

**Client:** Massimino Building Corporation

**Project Manager:** Tom Spenillo

**Foreman:** Joe Hathaway

Massimino Building Corporation of Newtown, Pa., hired Bencardino Excavating to perform a complete site work package, cuts/fills, storm, sanitary and water installation at the Institute for Advanced Study in Princeton, N.J. The excavation crew will also install curbs and handle paving throughout the project site.

## Mill Creek Sewer Replacement – Bensalem, Pa.

**Client:** Bucks County Sewer & Water Authority

**Project Manager:** Steve Borusiewicz / Tom Haenn

**Foreman:** Mike Pape

Mill Creek Sewer Replacement project was contracted through Bucks County Sewer & Water Authority. The Bencardino Excavating crew will install a 1,000-foot, 18-inch pipe to increase sewage flow and will clear one acre of trees. The team will also handle the milling of the existing road, as well as the excavation and restoration of the remaining road and grass areas.

## Bank of New York Mellon – Valley Forge, Pa.

**Client:** Turner Construction Company

**Project Manager:** Tom Haenn

**Foreman:** Greg Davis

Bencardino Excavating was hired by Turner Construction Company to rework the existing parking areas at Bank of New York Mellon in Valley Forge, Pa. The excavation crew will remove and replace curbs, repave along new curbing and add new parking space striping throughout the entire lot.

## Philadelphia University – Philadelphia, Pa.

**Client:** INTECH Construction

**Project Manager:** Dave Fink

**Foreman:** Ron Krajewski, Jr.

INTECH Construction contracted Bencardino Excavating to perform a complete site work package for Philadelphia University's new College of Design, Engineering and Commerce building. This project was featured in the Bencardino's Latest Dirt Summer 2011 newsletter. The latest update on the project is that it's underway and meeting schedule. The foundation is set and 90 percent of the utilities are installed.

# A NOTE FROM LOU BENCARDINO

This is the third year that the construction industry has seen virtually no relief in the economy. But with times like these, our company is not only persevering through it, but we are reinvesting our hard-earned dollars back into our invaluable business infrastructure. By purchasing new equipment like the milling machine and the walk-behind concrete saw with its accessories, we are able to offer more capabilities to our clients on different projects.

To help us keep a finger on the pulse of the construction industry, we have also welcomed two new estimators to the crew – Tom Haenn and Tom Spenillo. Bringing them on-board assures that our guys are constantly out in the field, hunting down bids and leaving no stone unturned for work.

Bencardino Excavating is constantly evaluating the needs of our clients and partners and actively taking steps to meet those needs – whether it's purchasing new equipment or hiring and training the right people. We are on top of the deals out there and it's our attitude and mindset that set us apart from other companies that aren't able to adapt with the changing times.

Over the course of time, we have built Bencardino Excavating to be known as a reliable and reputable company in the industry. I encourage all of us to continue focusing on positivity and determination – two characteristics that have taken us this far and will continue to propel us into the future.

I sincerely appreciate all of your hard work as we continue to keep our impeccable reputation intact throughout the region – especially as we continue to grow the business and expand our company offerings.

With thanks,  
Lou Bencardino  
Owner, Bencardino Excavating



Philadelphia University Excavation



Mill Creek Sewer Replacement



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# overheard

what our clients are saying about us.

*"This is our first job working with Bencardino Excavating on the Philadelphia University College of Design, Engineering and Commerce Center. We have been very impressed by Lou Bencardino's hands-on involvement with the team in the field and the team's ability to meet a tight schedule. We know we picked the right contractor."*

Jack Rodgers, Senior Estimator in Charge of Site Development, INTECH Center City

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