



BENCARDINO'S LATEST DIRT

FALL 2010

A Quarterly Publication of Bencardino Excavating, Inc.

www.bencardino.com

EMPLOYEE PROFILE: Lou Biskup

In each issue of our newsletter, Bencardino Excavating highlights one outstanding employee who has been with the company for five or more years.

In this fall issue of *Bencardino's Latest Dirt*, we are featuring Lou Biskup. Lou has been with Bencardino Excavating for seven years and is currently a site foreman.

What Lou enjoys most about his position as site foreman are the different challenges he faces every day. "There is always a problem to be solved," he says, "especially with the bigger sites." A piece of advice he would share with newer guys at Bencardino Excavating would be "to show up every day and do your best."

One of Lou's favorite things about the fall is hockey. He is a Philadelphia Flyers season ticket holder and loves watching the games at the Wachovia Center with his wife and son. He also dedicates time to coaching his son's hockey team which gives him the chance to be involved with the game first hand.

Lou grew up in Philadelphia, but now lives in Langhorne with his family. Though he is a Philadelphia-native, when asked if he has ever run up the Philadelphia Museum of Art stairs like Rocky, he joked that these days it would be at more of a walk than a youthful sprint. When he's not working hard on the job, he loves to play golf and go hunting near his property in Lycoming County, Pa.

All of us at Bencardino Excavating want to wish Lou a happy birthday this November 23rd!



HOME DIRT

Welcome Aboard!

This fall Bencardino Excavating is excited to welcome four new employees to the family – Rob Wagner, Mike McDonald, Kerry Etchberger and Lori Perks.

Lori is the company's new administrative assistant. Her responsibilities will include general administrative duties, maintaining and updating Bencardino Excavating's equipment inventory, organizing the employee safety committee and more.

Lou Bencardino would like to welcome all of the new members to the team!

In addition to the company's new hires, it has also added some new equipment. This fall the Bencardino crew will be tackling jobs with two new PC 78s and a Takeuchi 252 Track Skid Steer.

birthdays

Happy Birthday to these employees!

Harry Lee Armstrong	October 1
Frank Bond	October 17
Michael Pape	November 13
Louis Biskup	November 23
Joseph DiGirolamo IV	November 27
David Fink	November 28



THESE JUST IN...

We have many projects underway.

Here are a few recent ones...

Westbook Park Elementary & Hillcrest Elementary – Upper Darby, Pa.

Client: C.A.D. Electric, Inc.

Project manager: Lou Bencardino

Foreman: Chuck Woelk, Jr.

Project description: Bencardino Excavating was contracted to complete work during the summer for Westbook Park Elementary and Hillcrest Elementary schools in Upper Darby, Pa. The projects included significant excavation work, backfill and electrical updates including new electrical fencing around a generator and blacktop installation.

Richland Solar Field – Richland Township, Pa.

Client: Carr & Duff, Inc.

Project manager: Lou Bencardino

Foreman: Greg Davis

Project description: Carr & Duff, Inc. hired Bencardino Excavating to work on its Richland Solar Field project. Bencardino cleared three acres of land and added 2,000 yards of cuts and fill. The crew also handled the excavation of all new electric solar panels and installed eight inches of stone along with new fencing around the solar field.

Parx Casino Phase 2 Expansion – Bensalem, Pa.

Client: IBEX Construction

Project manager: Steve Borusiewicz

Foreman: John Johnson

Project description: Bencardino Excavating was brought on by IBEX Construction to handle the expansion phase at Parx Casino. The crew will handle all utility relocation within the area of the new addition – approximately 3,500 feet of water line and excavation work for a new underground utility tunnel with close to 30,000 yards of excavation. Bencardino will also handle all additional excavation including curbs and blacktop roadways.

Einstein-Montgomery Hospital – East Norriton, Pa.

Client: A.T. Chadwick Company, Inc.

Project manager: Lou Bencardino

Foreman: TBD

Project description: A.T. Chadwick hired Bencardino Excavating to manage and execute all under-slab sanitary and storm excavation as well as fuel oil tank excavation and back fill work.

A NOTE FROM LOU BENCARDINO

As the hot, hazy days of summer come to an end and we move into the fall season, I want to share my appreciation with the entire Bencardino Excavating team for a job well done. All of you have exhibited a high level of determination and the utmost professionalism, which has paved the way for some of the most challenging projects we have had in recent history to be completed without a hitch.

Your daily efforts help to keep our jobs on track and moving forward during trying times. The Bencardino team exemplifies persistence and dedication – overseeing difficult projects through to completion.

Our diligence and perseverance on complicated jobs over the last several months have made us well-known in Philadelphia and the surrounding counties. The Chester County Fairgrounds project and the Chester Water Department's operations were completed despite significant complications created by weather and site issues, and the Bristol Armory government project was finished despite stops in between loads that made paving conditions difficult.

In spite of the scheduling complications that arose during the electrical trenching phase at Parx Casino, the team still managed to get the job done on time.

I have no doubt that the great work we've witnessed over the year will continue into the fall. As we gear up for winter, let's maintain that same level of quality and integrity on the job sites that Bencardino Excavating's reputation is built upon.

With Many Thanks,
Lou Bencardino
Owner, Bencardino Excavating



Bristol Armory



Cancer Treatment Centers of America



Fairgrounds



Markoe Street



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overheard

what our clients are saying about us.

"Bencardino Excavating is currently working for HSC at the Cancer Treatment Center of America in Philadelphia. The Bencardino Excavating crew is professional in every sense of the word. From Lou Bencardino to Dave Fink and John Johnson, they have demonstrated an expertise and commitment to this project. They are professionals in their field and are committed to meeting or beating the job schedule while providing quality service. I highly recommend Bencardino Excavating for future projects and hope to have the pleasure of working with them again.

~ Jim Helmig, Superintendent HSC Builders & Construction Managers

1423 Wells Drive | Bensalem, PA 19020



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