



Rothman Institute



overheard

what our clients are saying about us.

"I'm currently working on a project with Bencardino
Excavating and it has been a pleasure working with this
company – from the job foreman to the office staff. Their
performance, job quality and workmanship are outstanding. I
look forward to my continued work with them on this project
and others in the future."

Steve Pinti, Project Superintendent, Massimino Building Corporation

Langhorne, PA 19047

1423 Wells Drive | Bensalem, PA 19020





WINTER 2011/2012



BENCARDINO'S LATEST DIRT

A Quarterly Publication of Bencardino Excavating, Inc.

w.bencardino.com

EMPLOYEE PROFILE: Ron Krajewski, Sr.

n this issue of our newsletter, Bencardino Excavating highlights one outstanding employee who has shown commitment and dedication to the company.

Recavating for eight years and you may have seen him operating the milling machine or asphalt paver on the job. He is also on the Bencardino Safety Committee, which helps to organize trainings that keep Bencardino employees and others safe while working on the job site. In fact, Ron will play a key role in the group's upcoming workshop that will address the special hand signals that operators and laborers use to communicate while on different elevations.

Along with supporting the Safety Committee, Ron Sr. enjoys working alongside his son, Ron Jr. Previously, Ron owned a blacktop, asphalt and concrete business and at that time hired Ron Jr. as an employee. And now, years later, the two are back working together again – a fun experience that they both have grown to appreciate.

"The guys at Bencardino Excavating are like a second family to me," said Ron. "Recently, many of them came out to my oldest grandson's 6th birthday and we all had a great time." That's not something that every company an

That's not something that every company and its employees do. Ron clearly values the relationships he has built while working for Bencardino Excavating.

When he's not on the job, Ron loves spending time with his children and grandchildren. With six grandkids and one on the way, Ron has got his hands full. He jokes about life before the little ones came along, when his kids would invite him out for nice steak dinners on Friday nights. Now, when they call all they want is for him to babysit! He doesn't complain though, because he wouldn't change spending time with his kids and grandkids for the world.



In addition to spending time with his family, Ron loves working in his garden and around the house. He has close to ¾ of an acre of land at his Levittown home which he enjoys cultivating to make things grow.

HOME DIRT

We have recently invested in several new pieces of equipment. A new BoMag BW 190 Asphalt Roller has been added to the asphalt paving fleet. This new piece of machinery will help our crew when working on roads and parking lots. Other new equipment includes a three-foot walk-behind Bulldog Trench Roller for compaction, as well as three new CASE Backhoes that were bought after trading-in three older backhoes.

We also bought a brand new Ford F550 foreman's truck to be used by Ron Krajewski, Jr.

Training on the new equipment as well as a hand signal communications course will be organized by the Safety Committee. These trainings will continue to ensure that everyone remains safe when working with and around heavy equipment.

birthdays

Happy Birthday to these employees!

December 18 Raphel DaSilva
December 29 Ronald Krajewski, Sr.
January 9 Vincent Nielson
January 15 Linda Frye
February 4 Stephen Borusiewicz
February 19 Kerry Etchberger

THESE JUST IN...

We have many projects underway. Here are a few recent ones...

Eagle Point Refinery – Westville, N.J.

Client: A.T. Chadwick Company, Inc. - Industrial Division Project Manager: Dave Fink

Foreman: Lou Biskup

Bencardino Excavating was contracted by A.T. Chadwick Company, Inc. to perform work on the Eagle Point Refinery in South Jersey owned by Sunoco, Inc. The crew will perform all site work, excavating and utility installation on the refinery's fuel off-loading station.

Philadelphia Navy Yard - South Philadelphia, Pa.

Client: Gordon Group Electric Co. Project Manager: Lou Bencardino

Foreman: Greg Davis

Gordon Group Electric Co. hired Bencardino Excavating to handle all underground electrical excavation for a building at the Philadelphia Navy Yard.

McNeil Pharmaceuticals - King of Prussia, Pa.

Client: B. Pietrini & Sons Project Manager: Tom Haenn

Project Foremen: Greg Davis and Chris Cannon

Bencardino Excavating was hired by B. Pietrini & Sons to remove and restore asphalt, and handle the excavation of new walls and ramps along with storm utilities at McNeil Pharmaceuticals' new loading dock.

Harrah's Casino - Chester, Pa.

Client: P D'Andrea Inc Project Manager: Dave Fink Foreman: Chris Cannon

P D'Andrea Inc contracted Bencardino Excavating to excavate for a ramp and install concrete and paving at the casino's bus unloading area.

Merck – West Point, Pa.

Client: IPS / Truskey, Inc.

Project Manager: Lou Bencardino

Foreman: Ron Krajewski, Jr.

A crew will be performing sanitary and sewer upgrades to Building 12/29 at Merck's West Point location. The new sanitary/sewer main will be 16 feet deep and will require shoring. The crew will work to maintain and protect the building's existing utilities while safely digging the trench.

Lockheed Martin - Moorestown, N.J.

Client: Irwin & Leighton, Inc. Project Manager: Tom Haenn Foreman: Chuck Woelk

Irwin & Leighton, Inc. hired Bencardino Excavating to perform new paving and utility installation for the new Omega Tower.

A NOTE FROM LOU BENCARDINO

Another year is under our belts at Bencardino Excavating and, just like years past, we have continued our dedication and drive for excellence, which is demonstrated in our day-to-day work and seen on every job site. Our clients and fellow contractors are continually saying great things about our crew and we should all be proud of the projects and good work that we have completed in 2011.

With 2011 behind us, I want to encourage everyone to buckle up for another new and exciting year. In 2012, we will continue to band together, just like we've done in the past, working side-by-side, bringing our tough work ethic and extensive knowledge to every site, project and client.

Thinking back to what we accomplished in 2011, we completed some difficult projects like Mill Creek Sewer Replacement in Bensalem. That project provided us with different and new challenges in terms of operating in very tight quarters, however, everyone worked together to complete the job and the deep excavation work resulted in a beautiful new road. And to top it off, the township was quite pleased with the end result. This is a perfect example of our ability to push through challenging work situations and work as one united front to complete even the most difficult of jobs.

As we dig into our workload in 2012, we look forward to the challenging projects that the year may bring. One project that comes to mind is the Merck job as our crew will need to efficiently navigate existing utilities in order to install new sanitary and sewer mains. Although this project may prove to be demanding, I never doubt our abilities and I am confident that it will be a great learning experience for our crew.

Thank you for all of your hard work in 2011 and for the great reputation that you have helped build over the years.

> Many thanks, Lou Bencardino Owner, Bencardino Excavating







5 Crescent Drive