



BENCARDINO'S LATEST DIRT

A Quarterly Publication of Bencardino Excavating, Inc.

www.bencardino.com

WINTER 2010

EMPLOYEE PROFILE: Steve Borusiewicz

In each issue of our newsletter, Bencardino Excavating highlights one outstanding employee who has been with the company for five or more years.

Steve Borusiewicz has been with Bencardino Excavating since 2003. A proud Polish thoroughbred, he is an estimator and project manager who really enjoys the competitive nature of estimating projects and bidding on contracts.

The negotiation that accompanied the Philadelphia Parx Casino project and dealing with the challenges that came along with sealing that deal are some of Steve's most recent highlights on the job. Steve's project management duties also include customer relations. He is often on-site with crews, managing operations and ensuring that the best results are delivered to all Bencardino clients.

Steve grew up in Conshohocken, but now lives in Harleysville with his wife and three sons, ages 16, 12, and 10. He is a football fan, but spends more time coaching his kids' teams than following the NFL rankings. He loves spending time with his boys. In the winter, Steve coaches his sons' basketball teams which are well into their 2010-2011 season. His favorite hobby is golf, so if you can't find him on a beautiful Sunday afternoon, try checking some of the local greens!

His advice for any new Bencardino Excavating employee is to get to know the guys. With so many different workers on the job, Steve says that the key to building teamwork is getting to know how each person's personality meshes with the others on the job site and learning how to work with that to form a cohesive crew. Most of the Bencardino crew already knows Steve has good sense of humor and a contagious laugh – two traits that serve him well on and off the construction site.



HOME DIRT

Bencardino Excavating teamed up with Rue Insurance to host a driver safety training seminar about safe snowplowing operations using construction vehicles and equipment for its employees. The half-day course consisted of video and lecture training about snowplow safety topics such as accident prevention, planning and inspecting the vehicle, and knowledge of snow plow and spreader equipment.

Lou Bencardino had this to say about the snow operators training, "As we enter the winter months accompanied by snow and ice, Bencardino Excavating wants to prepare our employees to navigate harsh road conditions. During the summer, we provided a driver safety course and we continue to work with Rue Insurance to equip our employees with the tools and training to succeed on the job year round."

birthdays

Happy Birthday to these employees!

Raphel DaSilva	December 18
Michael Brown, Jr.	December 28
Ronald Krajewski, Sr.	December 29
Vincent Nielson	January 9
Stephen Borusiewicz	February 4
Gregory Fluck	February 5
Raymond McGrath, Jr.	February 15
Kerry Etchberger	February 19
Christian Harris	February 28



THESE JUST IN...

We have many projects underway.

Here are a few recent ones...

Philadelphia Parx Casino Wetland Project Bensalem, Pa.

Client: Philadelphia Parx Casino / Greenwood Gaming

Project Manager: Steve Borusiewicz

Foreman: Chris Cannon

Philadelphia Parx Casino has brought Bencardino Excavating on board to move dirt and perform mediation as part of the wetland mitigation project. The crew will perform cuts and fills to move 15,000 yards of earth.

Lower Bucks County Public Safety Training Center Bristol, Pa.

Client: Bucks County Community College

Project Manager: Dave Fink

Foreman: Ronnie Krajewski, Jr.

Bencardino Excavating was awarded the site development contract to complete work on the new Public Safety Training Center in Bristol Township. The training center will include a masonry building to stage fires as well as indoor and outdoor classroom areas. The crew will complete demolition and clearing of 10,000 yards of cut to fill, storm water and sanitary distribution with curbs and paving.

Camden Water Front Technology Center Camden, N.J.

Client: Skanska USA Building Inc.

Project Manager: Steve Borusiewicz

Foreman: Lou Biskup

The Bencardino Excavating crew was hired to start work on a parking lot infrastructure at the Camden Water Front Technology Center. The parking garage will get new storm drainage, grading, curbs and paving.

University of Pennsylvania Law Golkin Hall Philadelphia, Pa.

Client: A.T. Chadwick Company, Inc.

Project Manager: Lou Bencardino

Foreman: Bill Ilg

Bencardino Excavating will perform work on the new Golkin Hall. The 40,000 square foot, LEED certifiable building will include a state-of-the-art court room, 350-seat auditorium and roof-top garden. The excavation crew will work on the foundation underslab and excavation of sanitary and storm piping.

< Armed Forces Reserve Center

A NOTE FROM LOU BENCARDINO



As we begin 2011, it is a time to focus on what is to come, but also to reflect on the past year, so that we may build upon the positive and learn from the challenges that our industry has thrown at us.

Bencardino Excavating is fortunate to have enjoyed another successful year despite a tough economy. We have completed a number of difficult jobs, enjoyed repeat business from our clients, and have become even more widely known in the region thanks to the large jobs we've landed.

Recently, we were featured in a number of area newspapers for our work on the Lower Bucks County Public Safety Training Center, which will benefit first responders including Bucks County Volunteer Fire Companies and the residents they protect. With jobs like this, we not only increase our bottom line, but provide valuable services to the communities around us.

We have a dedicated, hardworking crew and it is thanks to you that we continue to be strong within the excavating and construction industries. Your commitment to this company and its clients is well recognized and much appreciated. I want to extend a big thanks to each of you.

We hope that you enjoyed a wonderful holiday season with your family and friends. Now that we are relaxed and rested, we can start 2011 with a bang, full of momentum. Let's keep moving forward with our foot on the throttle as we renew our commitment to excellence, quality and integrity upon which our reputation has been built.

Here's to a happy, healthy and prosperous 2011 and many more years to come!

With thanks,
Lou Bencardino
Owner, Bencardino Excavating



Lower Bucks Safety Training Center



Race Track Barn Demolition



Lower Bucks Safety Training Center



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overheard

what our clients are saying about us.

"We have worked on multiple projects with the Bencardino Excavating crew. We are consistently pleased with the responsiveness and performance of the team – particularly on the Parx Casino site."

Mike Masters, Project Manager, IBEX Construction

1423 Wells Drive | Bensalem, PA 19020



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