



BENCARDINO'S LATEST DIRT

A Quarterly Publication of Bencardino Excavating, Inc.

www.bencardino.com

WINTER 2009

EMPLOYEE PROFILE: Andrea Marie Palma



In each issue of our newsletter, Bencardino Excavating highlights an employee. In this issue, the Latest Dirt is on Andrea Marie Palma.

A self-proclaimed clean-home fanatic, Andrea Marie Palma is an administrative assistant for Bencardino Excavating. Two years ago, Andrea found herself without a job and looking for employment. She landed a position with Bencardino Excavating and has since been fascinated with the excavating and construction industry.

Andrea handles anything from invoicing and payroll to cell phones and tracking of equipment and serves on the safety committee. She loves the team

aspect at Bencardino Excavating and says, "Everybody here works together and just gets the job done."

Andrea is an avid country music fan and loves going to country music concerts. She is an animal lover, a NASCAR and Tony Stewart enthusiast, and enjoys politics. She has even recently started taking karate classes – what does she not do!?

Family is very important to Andrea; she enjoys spending time with her family, especially around the holidays. With an Italian heritage, Andrea and her family celebrate Christmas Eve by serving the traditional seven fishes meal – her favorite part of the season!

ALL ABOUT MOM: Pat Bencardino



There is something so refreshing about being greeted by "mom" every time you go to work. Pat Bencardino, Lou's mom, has been part of the team for more than 22 years. There's nothing like being told to put on your jacket because it's cold out and being told it's time to buy that new bulldozer to make life easier for the guys on the job.

Pat used to ride her horse on the land that is now occupied by Bencardino Excavating. When asked about a favorite experience from work Pat said that she always enjoys driving on area turnpikes and highways with Lou's children and hearing them yell out, "There goes a Bencardino Low Boy with the D-8." On snowy days, Pat loves

to look out her window and see the Bencardino equipment clearing snow away from her driveway.

Pat loves to take time to read a good book – her favorite authors are Michelle Malkin, Glenn Beck, Dick Morris, Frank Lunz and more. She follows the Philadelphia Phillies and is a special fan of Cole Hamels and Jason Werth. Pat looks forward to the holidays and spending time with family and friends. Seeing her grandchildren's faces light up as they open their gifts on Christmas makes Pat's day.

She cherishes working with her son Lou and often tells him that she wishes she had a boss like him when she was younger.

HOME DIRT

The Bencardino Excavating team added a third Trimble GPS System to make the company more productive and efficient. The GPS Systems enable the Bencardino Excavating team to do more layouts and be more self-reliant. The Systems were installed on the Bencardino bulldozers for a wide range of earthmoving applications. They serve as full 3D control systems that put the site plan including the design surfaces, grades and alignments inside the cab of the bulldozer.



Bristol Armory



Bristol Armory

birthdays

Happy Birthday to these employees!

Louis Biskup	Nov 23
Joseph DiGirolamo IV	Nov 27
David Fink	Nov 28
Raphel DaSilva	Dec 18
Michael Brown, Jr.	Dec 28
Ronald Krajewski, Sr.	Dec 29
Petro Szweda	Dec 31

THESE JUST IN...

The follow projects are now underway:

Settlement Music in Willow Grove, Pa.

Client: TN Ward, Inc.

Project Manager: Steve Borusiewicz

Foreman: TBA

The job consists of the Bencardino Excavating team handling the installation of a segment block retaining wall; imported 5,000 yards of fill to build up the site to finish grade, all site utilities through curbs and paving.

Third Federal Bank in Northeast Philadelphia

Client: Gabriel Building Group

Project Manager: Steve Borusiewicz

Foreman: Chris Cannon / Greg Davis

Gabriel Building Group of Philadelphia hired the Bencardino Excavating team to handle a pad sight at the Third Federal Bank in Philadelphia including work on a storm and sanitary water and foot excavation with through curbs and paving.

Power & Communications Conduits at Philadelphia Airport

Client: Harry B. Miller Company / H.B. Frazer Company Electrical Contractor

Project Manager: Lou Bencardino

Foreman: Chuck Woelk, Jr. / George Hislop

The job consists of the Bencardino Excavating team handling the excavation and concrete work for the power and communication duct banks with restoration of road crossings.



Third Federal Bank

A NOTE FROM LOU BENCARDINO



Merry Christmas and Thank You!

On behalf of everyone at Bencardino Excavating, I wish you the happiest of holidays and thank you for all your hard work this year.

2009 has been an important year for us and we couldn't have done it without you. Despite a tough economy – we've been able to keep everyone working and the business strong. We've added new clients and expanded into new parts of town. We've invested in new technology, launched a new Web site, hired a PR firm and added to our management team.

These changes have allowed us to provide expanded services, better efficiencies and the continued attention our clients deserve.

We value each of you as our employees.

I wish you all a very Merry Christmas and a Happy New Year!

Sincerely,

Lou Bencardino
Owner, Bencardino Excavating

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BENCARDINO EXCAVATING

Complete Sitework Solutions

Sitework Excavation
Water / Storm / Sanitary Excavation
Demolition / Land Clearing / On-Site Crushing
Concrete / Paving
Mechanical / Electrical Excavation
Equipment Rental / Emergency Services

Company Overview | Sitework Services | Sample Projects | Bencardino News

Latest Dirt

- Louis A. Bencardino and Bencardino Excavating Begin New Project with Settlement Music School in Will...
- Louis A. Bencardino, owner of Bencardino Excavating located in Bensalem, Pa...
- Louis A. Bencardino and Bencardino Excavating Expand with Four New Employees
- Louis A. Bencardino, owner of Bencardino Excavating located in Bensalem, Pa...

Overheard

Bencardino is one of the best and most professional excavating companies I have ever worked with.

Tony DiLouis, Project Executive T.N. Ward Company

You've finally found an excavating and sitework contractor you can count on...

Louis A. Bencardino Excavating knows the potential headaches you face when overseeing a job: You could hire a handful of sitework and excavating contractors to manage different parts of the project, but somebody inevitably fails to show up, the rest get delayed and the whole job stalls. Or just as often, someone's equipment breaks down and it takes weeks to get back on track. In the end quality could get sacrificed for the sake of just getting things completed.

Next time get the job done right with Bencardino Excavating!

No more hiring five different contractors to do the work. Just one - just Louis A. Bencardino Excavating. No more broken promises. No more broken equipment. Just competitive pricing and quality workmanship.

- Sitework Excavation
- Water / Storm / Sanitary Excavation
- Demolition / Land Clearing / On Site Crushing
- Concrete / Paving / Curbing
- Mechanical / Electrical Excavation
- Equipment Rental / Emergency Services

And much more...

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New Web Site: www.Bencardino.com



Parx Casino



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overheard

what our clients are saying about us.

"Gabriel Building Group has been in business for more than 40 years and in all of our years in business Bencardino Excavating is the only site contractor that we have employed. The Bencardino Excavating team does an unbelievable job and always goes above and beyond. From Lou to his laborers on site, the Bencardino Excavating team is always on time, fairly priced and gentlemen on the job."

- Sam Gabriel, Jr., of Gabriel Building Group

1423 Wells Drive | Bensalem, PA 19020



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