# Bencardino's LATESTIDIRT

A Quarterly Publication of Bencardino Excavating, Inc • Winter 2005

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PROFILE RICH HELD

# How long have you worked for Bencardino and what jobs have you held here?

I've worked here for 3-1/2 years and I'm general superintendent for the company.

## What kinds of changes have you seen since you started?

The biggest thing I've noticed is all the growth, as far as equipment and manpower.

# What's the best part about your job?

I'm 62 years old but I work with a lot of great young men, young talent. I have the opportunity, in many cases, to train them and to help them. That's got to be the best part of it.

# What's one thing people might not know about you?

My hobby is gardening. I have fruit trees, I plant flowers, vegetables. It's very relaxing for me. My other hobby is, I have a 1930 Model A pickup truck. When the weather's nice, me and the wife jump in the truck and cruise around.

# **BIRTHDAYS**

The following people have birthdays this quarter. Please wish them well!

Steve Borusiewicz	February 4
Rich Held	February 5
Phillip Gorloski	February 12
Ray McGrath	February 15
Fred Martinenza	February 27
John Jennings	March 2
Marc McKinley	March 3
Fred Lloyd	April 8
Elmer Mahon	April 14
Richard Miehle	April 18
Joe Hathaway	April 20
Mike Staffieri	April 22
Carl Bierbach	April 23
Michael Brennan	April 28

"Bencardino goes above and beyond the call of duty. On a paving job at CVS/Commerce Bank in Bensalem, they spent a lot of time working the soil to dry it out, in order to get the paving done right. I also like that they're organized and they do things in proper sequence, which conserves time on a project. Their paperwork is also very organized, which makes my job easier."

— Mark Warholic Vice President of Construction BUILDERS, INC.

# DONE AND NEARING COMPLETION

### 100%

# Plymouth Meeting Commerce Bank

Foreman **John Johnson** and his crew worked under bad weather conditions to meet an extremely tough schedule—working seven days a week and 12-13 hour days—for the final three weeks in order to get the bank open in time.

Thanks to their efforts, the bank opened as planned.

# **75%**

# **Westchester University**

Joe Iannuzzi has finalized all undercut and flowable fill of the foundations so steel erecting can begin.

### **SmithKline**

Joe Hathaway and his crew have completed the first phase of the sitework with no problems and will be back in spring to finalize the contract.

50%

# **Underwood Hospital**

The 60-inch sanitary relocation went well. Foreman **Ron Krajewski** did a nice job with his crew, working with Schnabel shoring to finalize this part of the project.

Thanks to
everyone
for attending
the Christmas
party at
Celebrations.
A good
time was
had by all!



# HOME DIRT

#### PEOPLE

Employee awards Award recipients for 2004 went to Joe Iannuzzi for Paperwork; Mike Pape and Ron Krajewski, Jr. tied for Log Book; and Joe Hathaway for Safety.

10 years of service Congratulations to George "Hydraulics" Hislop and Joe DiGirolamo for a decade of service to the company. George started with Bencardino in 1995. He specializes in all of our deep shoring and sewer work. He's an extremely dedicated employee, someone we can depend on day and night, weekends and holidays. Joe started with us at the age of 14,working in the shop and sweeping the floors. He's now worked his way up and is one of our top site foremen. To show our appreciation for their loyalty and hard work, Joe and George each received a Bencardino 10-year commemorative watch.

Say hello to the new guys! Be sure to shake hands with our new mechanics, Pete Szwedo and Bob Sullivan.





Congratulations to our foremen on another successful year. We're very proud of these guys for being hands-on, for pushing jobs through, for always being there when we need them and, ultimately, for looking out for the company's best interests. They go above and beyond the call of duty and we appreciate everything they do. Thanks guys.

# **PROCESSES**

We will be holding a driver safety class for all truck drivers. Also, a PENNDOT code enforcement officer is coming down to our yard to go over equipment moving, permit moves, and rules and regulations of moving equipment.

**Reminder:** We're in the winter months so let's keep all tracks out of the mud at the end of the day. Be sure to park all truck equipment on stone, solid ground or wood so the equipment doesn't freeze to the ground.

### **PROGRESS**

**New equipment:** We've purchased a new 55-ton, 4-axle Talbert trailer and a new 2005 MACK tri-axle tractor with a 565 hp Cummings engine to pull the new Talbert trailer. We also bought a new 2005 362 Cedar Rapids paver with electric screed, 25kw generator and Topcon electronics.

**Paving division update:** The new 362 Cedar Rapids paver is a full-size paver that will increase our productivity and improve the quality of our jobs. It will also allow us to bid bigger projects and be more competitive with our site bids.

**Paving seminar** The paving crew, consisting of Silvi Iannuzzi, Ron Krajewski, Sr., Vince Stout, and Lou Bencardino, attended a paving seminar in Cedar Rapids, Iowa, in early February.

# THESE JUST IN...

#### **West Norriton Safeguard**

Client: Island Construction Foreman: Randy Fluck Project Manager: Silvi Iannuzzi

This is a complete sitework package including clearing, cuts/fills, storm, sanitary and water through curbs and paving.

## **Lower Bucks Hospital**

Client: Joseph Jingoli & Son, Inc.

Foreman: TBA

Project Manager: Steve Borusiewicz

This is a small sitework package for an addition to the hospital.

#### Fox Chase Cancer Center

Client: J.J. Deluca

Foreman: Joe DiGirolamo, Joe Hathaway

Project Manager: Dave Fink

This is a small addition to the cancer center with some general site and utility work.

#### **Chestnutwold School**

Client: Daniel J. Keating Co.

Foreman: TBA

Project Manager: Silvi Iannuzzi

This is a complete sitework package with cuts/fills, storm, sanitary and water through curbs and paving.



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# OVERHEARD

# What our clients are saying about us

"We had a job that just opened up the last week of December. The Bencardino guys worked in the rain for three days straight till 9:30 or 10 at night, and they were all sick as a dog by the time the job was done. But they hung in there, they took care of it, and I was impressed. They overcame not only barriers with township officials, but overcame the hardship of the weather as well. I really commend them for that."

— Steve Smith, Construction Manager of Philadelphia Metro Area COMMERCE BANK

1423 Wells Drive | Bensalem, PA 19020

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