



Merck Waste Water Diversion



## BENCARDINO'S LATEST DIRT

A Quarterly Publication of Bencardino Excavating, Inc. [www.bencardino.com](http://www.bencardino.com)

SPRING 2012

# overheard

what our clients are saying about us.

*"My experience working with Lou and the crew at Bencardino Excavating has been a very positive one. They have done an outstanding job on the Building 12 waste / water diversion project at Merck, overcoming obstacles and ensuring that at the end of the day, Merck is satisfied."*

Mike Hennessey, Project Manager,  
IPS - Integrated Project Services

<Company Name>  
<First Name> <Last Name>  
<Address 1>  
<City> <State> <Zip Code>

1423 Wells Drive | Bensalem, PA 19020



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## EMPLOYEE PROFILE: Santiago "Jimmy" Macareno

*In this issue of our newsletter, Bencardino Excavating highlights one outstanding employee who has shown commitment and dedication to the company.*

Hailing from Mexico City, Jimmy Macareno has been working with Bencardino Excavating for six years as a mechanic and driver. He still remembers his initial job interview with Lou because they got on the topic of children and in particular, twins. Although they grew up in different countries, they found a common denominator in the joys and struggles of having multiples. The core family values of Bencardino Excavating, similar to those that Jimmy keeps in his family, are what he appreciates most about his job.

When he's not working, Jimmy loves spending time with his nine-year-old twin daughters and three-year-old son. The girls love playing soccer and even won a championship match last year! They are all die-hard Philadelphia sports fans, especially the Phillies. Favorite players of theirs include Roy Halladay, Chase Utley, and most of all, Shane Victorino.

Besides watching and attending local sporting events, Jimmy and his family enjoy day trips to Philadelphia. The Please Touch Museum is a favorite attraction, as well as the Camden Aquarium. When Jimmy can persuade his kids to have a dinner at a real restaurant, instead of kid-friendly Chuck E. Cheese, they head to Tequilas Restaurant in Center City. Those outings always prove to be a fun night out for everyone, especially because the Mexican food hits the mark as authentic and truly delicious.

In addition to enjoying time spent with his family, Jimmy is proud of his heritage. His favorite vacation spot is visiting extended family in Mexico City. Jimmy's children love going to see their grandparents and playing with their cousins. Ironically, he noted that when everyone in his family gets together in Mexico, they tend to speak more English than Spanish!



On the job, Jimmy is currently working with the Bencardino maintenance crew preparing all equipment for the summer grind. This includes replacing cylinders on backhoes and ensuring that all of the winter equipment is ready for a seasonal transition.

Working with such heavy machinery can present challenges. In fact, once Jimmy had to drive the "low boy" trailer hauling a Cat 345 backhoe. The backhoe was so large that it required a police escort which navigated the way along Roosevelt Boulevard. To this day, Jimmy is proud to have completed the task successfully and in one piece.

Throughout his years on the job, Jimmy has learned the ropes and helped other new guys along the way. One piece of advice he would give to someone new at Bencardino Excavating is to work as a team player. "Bencardino Excavating is like a family and everyone really is a part of and working for the same team."



# HOME DIRT

The Bencardino Excavating mechanics attended a half-day weekend training. During the training program, the crew learned how to work the Caterpillar computer diagnostic equipment for specific pieces of machinery. When plugged into a piece of machinery, the computer can detect what is causing an issue with the equipment. Learning how to use this technology will help the mechanics be more efficient with their time on a daily basis.

Another announcement of importance is that we can now do all equipment inspections in-house. Congratulations to Rich Keller, who just received his inspection license! We would also like to welcome aboard Al Gramlich, Bencardino Excavating’s new mechanic who started in February.

## birthdays

Happy Birthday to these employees!

March 2	John Jennings
March 3	Marc McKinley
March 16	Michael McCormick, Jr.
April 18	Richard Miehle
April 20	Joseph Hathaway
April 22	Michael Staffieri
May 8	Christopher Cannon
May 19	James Evans

# THESE JUST IN...

We have many projects underway. Here are a few recent ones...

### Lower Bucks County Public Safety Training Center – Bristol, Pa.

**Client:** Bucks County Community College  
**Project Manager:** Dave Fink  
**Foreman:** Lou Biskup  
Bencardino Excavating has continued its relationship with Bucks County Community College and is working to finalize the retention basin at the Public Safety Training Center with the installation of aerators. The crew will also handle final grades and paving.

### Merck Building 12 – West Point, Pa.

**Client:** IPS / Truskey, Inc.  
**Project Manager:** Tom Haenn  
**Foreman:** Joe Hathaway  
The expansion of the Merck building and new elevator installation calls for the relocation of its utilities. To do so, the Bencardino Excavating crew will navigate a tremendous amount of utilities to install sanitary, fire / water and domestic water into the newly expanded site.

### Merck – West Point, Pa. – UPDATE

**Client:** IPS / Truskey, Inc.  
**Project Manager:** Lou Bencardino  
**Project Foremen:** Ron Krajewski, Jr.  
The sanitary and sewer upgrades at Building 12/29 have been moving along and meeting with Merck’s standards and procedures. Both Merck and IPS are happy with how the project is progressing. Ron Krajewski, Jr. has done a great job of managing the job while keeping continuity between Merck and IPS.

### Lockheed Martin – Moorestown, N.J. – UPDATE

**Client:** Irwin & Leighton, Inc.  
**Project Manager:** Tom Haenn  
**Foreman:** Chuck Woelk  
The Bencardino crew has completed the paving and utility installation for the new Omega Tower at the Lockheed Martin site on behalf of Irwin & Leighton, Inc.

# A NOTE FROM LOU BENCARDINO

At the beginning of the winter season, I think everyone, including myself, was bracing themselves for a harsh winter with cold temperatures, lots of snow, weather-related difficulties on the job and delays with various projects. The icing on the cake was when we experienced the unusual snowstorm during Halloween weekend! But thankfully, we have been very lucky to have had mild weather this winter.

Mother Nature has been kind to Bencardino Excavating allowing us to stay on task with all of our projects throughout the entire season and to not miss a beat due to inclement weather. We have had the opportunity to work on jobs, remain on schedule, complete them and start others with no interference or interruptions, such as the Lockheed Martin site. Now, we’re on our way to finishing quite a few more projects like Merck and the Lower Bucks Public Safety Center.

As we look forward to the spring and summer seasons, I’m excited for all that we have in store. However, with the change of season comes new challenges like heat and other seasonal weather conditions. We should all continue to cross our fingers and hope that the summer is as mild as this past winter.

Despite any type of weather or obstacle that our crew faces, we pull together and make it through. I’m extremely proud of our guys and how our crew has demonstrated teamwork and professionalism in every setting and challenge. Keep up the good work!

Many thanks,  
Lou Bencardino  
Owner, Bencardino Excavating



Philadelphia Family Court



Lower Bucks Public Safety Training Center