



# BENCARDINO'S LATEST DIRT

A Quarterly Publication of Bencardino Excavating, Inc.

[www.bencardino.com](http://www.bencardino.com)

SUMMER 2008

## EMPLOYEE PROFILE: Gregory Davis



*In each issue of our newsletter, Bencardino Excavating highlights one outstanding employee who has been with the company for five or more years. In this issue, the Latest Dirt is on Gregory Davis.*

Greg Davis is a site foreman and has worked for Bencardino Excavating for about seven years. His birthday is June 5, which he shares with celebrities Mark Wahlberg, Kenny G and actor Ron Livingston.

When he's not on a job, Greg is an avid snowboarder. He and his wife enjoy spending time up in the mountains skiing and snowboarding in the winter. In the summer they enjoy spending time at the Jersey Shore.

Like many in Philadelphia, Greg is a serious Phillies fan. His favorite member of the team is second baseman Chase Utley. Given the choice of any Philadelphia cheesesteak, Greg's favorites are Gino's or Steve's Prince of Steaks. One thing fellow employees may not know about him is that he rides a motorcycle.

Greg's favorite part of his job is when he is able to surprise clients by completing work ahead of schedule. "It's a great feeling when you've had a week of rain or an unknown site issue to deal with and you can still get the job done on time or even ahead of time," he says.

If Greg could impart one piece of wisdom to younger employees, it would be to show up ready to work each day and not to call out unless it's absolutely necessary. He says this mentality, one which he shares with many Bencardino employees, is what enables them to get the job done and exceed clients' expectations time after time.



# HOME DIRT

## Processes

Bencardino Excavating recently held a CPR training and certification course for Bencardino field employees. More than 20 Bencardino Excavating staff members were trained in adult and children's CPR procedures and recent changes to resuscitation practices.



## Philadelphia Park Casino

## birthdays

Happy Birthday to these employees!

Gregory Davis	Jun 5
John Johnson	Jun 11
Santiago Macareno	Jun 14
David McIlwain	Jun 15
George Hislop	Jul 15
Randy Fluck	Jul 10
Justin Davis	Jul 9
Ronald Krajewski Jr	Aug 5
Kimberly Pierson	Aug 4
Lawrence Gentieu	Aug 1
Andrea Agiorgousis	Aug 25
Daniel Keffer	Aug 23
Richard Welk	Aug 2
Charles Woelk Jr	Sep 7
Vincent DeCerio	Sep 11
Mark Fendell	Sep 28

# THESE JUST IN...

We have many project underway.  
Here are a few recent ones...

## Fairgrounds Housing Projects in Chester County

Client: Harkin Builders  
Project Manager: Dave Fink  
Foreman: Lou Biskup  
Project: Phase 2 demolition of existing apartments,  
Complete site package including: Cuts/fills, new water, sanitary, and storm pipe installation, curbs and sidewalks.

## PA National Guard Armory, Bristol, PA

Client: Harkin Builders  
Project Manager: Dave Fink  
Foreman: Ron Krajewski Jr.  
Project: Total site work including: cuts/fills, water, sanitary and storm pipe installation, demolition of existing pump silo, segmental block retaining wall installation, guiderails, curbs and paving.



## Bristol Armory

# A NOTE FROM LOU BENCARDINO

It's been a busy year for Bencardino Excavating. We are thrilled to celebrate our 20th anniversary, especially given the current economic climate and the increasingly competitive nature of the industry. We are also pleased to announce the launch of our re-designed Web site and newsletter. The changes taking place at Bencardino Excavating, as well as our 20th anniversary have given us reason to reflect on our 20 years in business.

When Bencardino Excavating first started, we had a staff of less than five, and, for the most part, only rented equipment and completed minor site work. Now Bencardino Excavating employs more than 50 people, has a 40,000 square-foot office and warehouse complex in Bensalem, Pa., and completes major site work such as demolition, crushing, site utilities, earthwork, paving, site concrete, rentals and snow removal.

We've faced changes in the industry by streamlining and becoming even more efficient, and responded to the changing times by incorporating modern technology such as GPS navigation in our construction equipment. Throughout the years, we've also made it our goal to provide all Bencardino employees with ongoing safety, CPR and driver trainings.

I'm tremendously proud to be celebrating our 20th anniversary this year. It is a testament to our hard work, dedication and the loyal staff we have built over the years. We have a solid reputation in the Greater Philadelphia region, top-of-the-line equipment, and most importantly, the best staff. I want to thank those guys who have been with us since the beginning. We would not be the company we are today without you. I also want to thank those Bencardino employees who have recently joined our team. I look forward to us working together in the next 20 years and the continued growth of our company.

Sincerely,

Lou Bencardino  
Owner, Bencardino Excavating



N. Wales Elementary School

## congrats & thanks!

A special shout out to our employees who have been with us for 10+ years!

David McIlwain	17 yrs
Raymond McGrath Jr	16 yrs
Michael Staffieri	16 yrs
Joseph DiGirolamo IV	14 yrs
George Hislop	13 yrs
Marc McKinley	12 yrs
John Johnson	12 yrs
Frederick Lloyd	10 yrs
Randy Fluck	10 yrs
Ronald Krajewski, Jr	10 yrs





N. Wales Elementary School



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# overheard

what our clients are saying about us.

*"Having worked with Lou Bencardino and Bencardino Excavating on a prior occasion, I had no hesitation in selecting them for Estes Express Lines Bensalem terminal project. I find Lou and his team to be thoroughly professional in all aspects of the business relationship. I highly recommend Bencardino Excavating to others looking for sitework solutions and excavating services."*

- Karen Amlot, Project Manager for the O'Connor Company

1423 Wells Drive | Bensalem, PA 19020



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