



BENCARDINO'S LATEST DIRT

A Quarterly Publication of Bencardino Excavating, Inc.

www.bencardino.com

EMPLOYEE PROFILE: John Jennings

In each issue of our newsletter, Bencardino Excavating highlights one outstanding employee who has been with the company for five or more years.

then John Jennings found out he was to be featured in the spring issue of *Bencardino's Latest Dirt*, he was incredibly humbled and honored. October of this year will mark John's nine year anniversary working as a laborer for Bencardino Excavating.

John is a "jack-of-all-trades" who works on various projects and has quite a varied day-to-day schedule. A typical day for him may involve handling pipe work, installing black top, pouring concrete or plowing snow. He most recently worked on the Kinder Morgan chemical tank site project, helping to build swales to drain the water around the tanks.

"I like how my schedule changes from time to time; it keeps me on my toes and allows me to work on different projects with a variety of people," said John. One of the Bencardino Excavating company philosophies that John appreciates most is that everyone treats each other like family. "If you need help inside or outside of work, they'll be there for you. That's what I really love about the company."

A Northeast Philadelphia native, John is a diehard Flyers fan. One of his favorite pastimes is playing hockey with his 10-year-old son; even his 12-year-old daughter joins in from time to time. When his family has a free night together, John loves to treat them to dinner out at his wife's favorite spot, Georgine's, located in Lower Bucks County. And during the summer months, he enjoys relaxing with his family at the shore in Wildwood, N.J.



For some younger guys, or those new to the Bencardino team, John would give the following advice: "Don't be afraid to ask questions. Do your job and do it the best you can. If you see something that needs to be finished, ask about it, or just go ahead and get it done."

HOME DIRT

During the winter, new trucks were purchased for the foremen for on-site usage. Three Ford F550 trucks in "Bencardino Blue" were outfitted with snow plows and packages, ladder racks and utility boxes for our on-site work.

birthdays

March 2 John Jennings

Happy Birthday to these employees!

	3 3
March 3	Marc McKinley
March 16	Michael McCormick, Jr
April 5	Christopher St. John
April 7	Cortney Keefe
April 18	Richard Miehle
April 20	Joseph Hathaway
April 22	Michael Staffieri

May 14 William Ilg Vincent Stout May 17

May 8



Christopher Cannon



THESE JUST IN...

We have many projects underway.

Here are a few recent ones...

Kinder Morgan – Philadelphia, Pa.

Client: A.T. Chadwick Company, Inc.

Project Manager: Dave Fink Foreman: Ron Krajewski, Jr.

Kinder Morgan is one of the largest pipeline transportation and energy storage companies in North America. The Bencardino crew was hired by the company to perform soil removal/grading and install new liners around the chemical tank field.

Merck Corporate Hangar – Ewing, N.J.

Client: Skanska USA Building Inc. Project Manager: Steve Borusiewicz

Foreman: Lou Biskup

The Bencardino Excavating crew was hired to handle the expansion of the existing Merck Corporate Hangar at the Trenton-Mercer Airport. The expansion project requires a complete site work package including clearing, asphalt removal, all site utilities, and cuts/fills through to curbs and paving.

Philadelphia Navy Yard - South Philadelphia, Pa.

Client: Consigli Construction Co. Inc. Project Manager: Lou Bencardino

Foreman: TBD

Bencardino Excavating was hired by Consigli Construction Co. Inc. to perform work in South Philadelphia on the Navy Yard expansion project. The crew will perform new upgrades to government building #20, including asphalt removal/replacement and excavation for electrical duct banks. The crew will also perform grading and excavation for electrical equipment pads.

University of Pennsylvania Law Golkin Hall -Philadelphia, Pa.

Client: A.T. Chadwick Company, Inc. Project Manager: Lou Bencardino

Foreman: Bill Ilg

Bencardino Excavating will perform work on the new Golkin Hall. The 40,000-square-foot, LEED certifiable building will include a state-of-the-art court room, 350seat auditorium and roof-top garden. The excavation crew will work on the foundation underslab and excavation of sanitary and storm piping.

A NOTE FROM LOU BENCARDINO

Spring is a typical time for new beginnings with nice weather on the way and more daylight to get all of our jobs done. We are already off to a very productive start in 2011 with enough work to keep the company going through the end of the year.

Personally, I am really looking forward to what the rest of the year has in store for Bencardino Excavating.

Our reputation for quality work precedes us. After reading the kind words from clients and business partners shared in our newsletter testimonials and seeing the determination and hard work put into every project by our crew, it is evident to me that we have a great team of guys to get the job done – and to do it well.

Please know that all your perseverance, dedication and time do not go unnoticed. You should be proud of the work that you do.

Each person plays a very different, and yet important role in the big picture and it is all appreciated.

People are saying great things about our work and our team and I am proud to call the Bencardino crew my family.

I know this year will be a rewarding one for us and by keeping our positive attitudes, we will continue to bring good fortune to the company now and throughout the summer and fall.

> With thanks, Lou Bencardino Owner, Bencardino Excavating





Parx Casino Expansion Project





Parx Casino Expansion Project



overheard

what our clients are saying about us.

"It has been a pleasure working with the Bencardino operators and laborers on the Merck Corporate Hangar project. The experience has given me the opportunity to see first-hand the great leadership at Bencardino Excavating from the foremen to the rest of the crew. They function as a team and have fostered trustworthy, working relationships with everyone operating on the site."

- John Quigley, Superintendent, Skanska USA Building Inc.

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