

Bencardino's LATEST DIRT

A Quarterly Publication of Bencardino Excavating, Inc • Spring 2005

OVERHEARD What our clients are saying about us

"As a GC who relies on people completing things on schedule, I like working with Bencardino because when they say they're going to be on-site on a certain date, they are. When they say they're going to be done, they're done—which is a very big thing in this business and doesn't happen with everybody."

— Dan Moran,
Project Superintendent,
T.N. Ward

Retaining wall at Ivy Ridge



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www.bencardino.com



John Johnson

PROFILE JOHN JOHNSON

How long have you worked for Bencardino and what jobs have you held here?

I've been working for Lou for over eight years. After one week with the company, he threw me into this and it was sink or swim. I thought I was gonna be a laborer, but he threw me into the fire. That's how Lou is. He sees how you can do, either you're gonna make it or you're not

What kinds of changes have you seen since you started?

We've grown quite large and we've brought a lot of guys in this year. I remember when we had the first truck. My truck now has number 33 on the side. I like to see the company grow though. It grows, we grow.

What's the biggest challenge your job presents?

Trying to make customers happy and meeting their expectations is a big challenge. Every job is different, the specifications are different and always changing. It's hard to keep up with those changes... to see what the customer wants while also knowing what they don't see. A lot of times they don't see what we see out in the field...we can recognize how to make a job better, on our part and theirs.

What's the most memorable job you've worked on and why?

Every job has been a learning experience and as far as I'm concerned, if you're not learning you're dead. We (foremen) all try to learn and make every job go smoothly. Every foreman in this company is usually at the shop at 5 a.m., getting his stuff ready, getting prepared. We all just plod ahead and keep on going.

BIRTHDAYS

The following people have birthdays this quarter. Please wish them well!

Christopher Cannon May 8

Vince Stout May 17

Jamie Goddard May 30

Gregory Davis June 5

Joe Iannuzzi June 9

John Johnson June 11

Dave McIlwain June 15

Silvi Iannuzzi June 27

Randy Fluck July 10

Don McCaughey July 15

George Hislop July 15

Bill McKinney July 21

Robert Sullivan July 25

What are your strongest qualities?

Just pushing the job, wanting it to get done and wanting to make the customer happy. I like to show that we're professionals at what we do.

What's one thing people might not know about you?

I just relax when I get home. I watch my fish and turtles and play ball with my boys. That's what I work for.

1423 Wells Drive | Bensalem, PA 19020

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HOME DIRT

PEOPLE

Say hello to the new guys! Welcome aboard truck drivers Bill McKinney, Al Lloyd, and Bob "Trapper" Harris. Also say hello to laborer Jaime Goddard and new foreman Tom Forsythe.

Congratulations to **Mike Pape** for getting signed to the Philadelphia Wings for another season.

PROCESSES

After a long winter, some of our dump trucks, bulldozers and rollers needed a facelift so we painted them in preparation for the new season.

PROGRESS

We just purchased a Caterpillar 963C trackloader and a D6N bulldozer with a 6-way blade.

THESE JUST IN...

Commerce Bank (Frasier, PA)

Client: Emory Hill
Foreman: TBA
Project Manager: Steve Borusiewicz

Complete sitework package with cuts/fills, PENNDOT roadway work, storm, sanitary and water through curbs and paving.

Fox Chase Cancer Center Diagnostics

Client: J.J. Deluca
Foreman: Tom Forsythe
Project Manager: Dave Fink

Complete sitework package, hauling all 5000 yards, utility relocation, road rerouting, foundation undercutting, storm, sanitary, sewer, and water through curbs and paving.

Rite Aid

Client: Builders Inc.
Foreman: Joe DiGirolamo
Project Manager: Steve Borusiewicz

This is a general sitework package including cuts/fills, curbs and paving.

Merck 34

Client: Rodomski
Foreman: Joe Hathaway
Project Manager: Steve Borusiewicz

This is a foundation package for a new building.



New tractor trailer with 345 excavator

Townhouses at 22nd & Race

Client: Genesis Construction
Foreman: Chuck Woelk
Project Manager: Silvi Iannuzzi

This is a foundation undercutting operation for new townhouses.

Ford Visteon

Client: Lima Company
Foreman: Joe DiGirolamo
Project Manager: Lou Bencardino

This is a sitework package for a new loading dock facility at the site.

Commerce Southampton

Client: Adams-Bickel
Foreman: Joe Iannuzzi
Project Manager: Steve Borusiewicz

This complete sitework package for Commerce Bank involves demolition of one building, cuts/fills, water and sewer through curbs and paving, with an 800-foot water extension up County Line Road.

MECHANICAL/ELECTRICAL DIVISION

Philadelphia University

Client: Carr & Duff
Foreman: Fred Lloyd
Project Manager: Lou Bencardino
Duct banks and site lighting.

Philadelphia Turnpike Norristown Interchange

Client: Carr & Duff
Foreman: TBA
Project Manager: Lou Bencardino
Site lighting.

The following three jobs involve site lighting and pole base installation.

Target at Castor & Thompson

Client: Gordon Group Electric
Foreman: Randy Fluck
Project Manager: Lou Bencardino

Walmart Bensalem

Client: Gordon Group Electric
Foreman: Randy Fluck
Project Manager: Lou Bencardino

Navy Yard

Client: Gordon Group Electric
Foreman: Randy Fluck
Project Manager: Lou Bencardino

DONE AND NEARING COMPLETION

100%

Merck 44

Joe Hathaway and Marc McKinley have completed this foundation project.

SEPTA Media

George Hislop has finalized all punch list items with SEPTA Media railroad project.

Lutheran Seminary

Lou Biskup and Scott Gaugler have completed all outstanding items.

Peddle School

Mike Pape is finalizing all sidewalks and finish work on the site.

80%

Fox Chase Cancer Center-Switchgear

Joe Hathaway and Randy Fluck are in the process of completing this project.

Holy Family College

Ron Krajewski, Jr. is finalizing all storm and sanitary at the site.

75%

Underwood Hospital

Ron Krajewski, Jr. has completed the parking garage phase of the job and the paving crew finalized all paving in this phase of the project. George Hislop is in the process of installing the underdrain and backfilling the building.

Ivy Ridge

Lou Biskup, Scott Gaugler and Greg Davis are in the process of finalizing all utility work and have completed the retaining wall operation.

65%

Safeguard Tacony

Mike Harris has finalized the underground detention basin and all foundation backfill and is in the process of final grading, and curb and blacktop preparation.

60%

West Norriton Safeguard

Randy Fluck and Ray McGrath have completed all storm, sanitary, foundation excavation and backfill.

"For the Camden Technology Center job we did in downtown Camden, Bencardino really stepped up to the plate and made sure we had no problems with dust or anything like that. Bencardino has always looked out for us—and for the client—on different items that have come up."

— Bill Carson,
Project Superintendent,
SKANSKA



Paving crew at Camden Technology Park



Safeguard detention basin

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